



# THE DEGREE

ACCA - Greater Dayton Chapter

SPRING 2010

## OFFICERS

### President:

Tom Tanner  
Tanner Heating & Air Conditioning  
(937) 299-2500

### Vice President:

Paul Broerman  
Ed's Heating & Cooling  
(937) 667-6713

### Secretary/ Treasurer:

George Brockman  
Wm. Brockman & Sons  
(937) 222-8638

### Directors:

Jay Boser  
Vectren Energy Delivery of Ohio  
(937) 312-2554

Eric Detmer  
Detmer & Sons, Inc.  
(937) 879-2373

Curt Gholston  
Airtron Heating & Air Conditioning  
(937) 258-2171

Joe Kratzer  
Johnstone Supply  
(937) 222-4311

Robert Radford  
Corken Steel Products  
(937) 461-4344

Jason Trimbach  
2-J Supply, Inc.  
(937) 223-0811

### Past President:

Greg McAfee  
McAfee Heating & Air Conditioning  
(937) 438-1976

### Executive Director:

Ann Detmer  
(937) 237-9074  
anndetmer@gmail.com

## Message from the President

Hello, I am Tom Tanner, back as the 2010 ACCA Dayton president. Not so long ago (2003) I served my first term as president to this great organization. I look forward to working with all the executive board members: Paul Broerman, Vice President; George Brockman, Secretary/Treasurer; Greg McAfee, past president; and all the other board members.

The next order of business—I want to thank all of you for being members. I would like to also invite potential new ACCA members to join us—we don't bite and this is not a private club. This is a trade organization—see Mission Statement on page 4.

Ellen Dyson did a great job at the president's party with her talk "Staying the Course." The 32 years in security at Wright-Patterson and a touch of comedy worked well. I would like to thank all who attended and our event sponsors.

I have a few goals for ACCA in 2010. The first one is to raise the awareness of ACCA in the Dayton market. One way we are doing that is "Ask the Expert" radio show on 1290 WHIO starting Saturday, March 27, thru May 15. The show will air live from 1 p.m. to 2 p.m. to provide consumer service and awareness of ACCA. We moved Heat the Town to Friday, September 17, 2010, and relocated the event to the Patterson Homestead. This move should enhance the event and allow multiples of media exposure. I thank board member Eric Detmer for volunteering to chair Heat the Town. Another goal is to strengthen our relationship with local utility companies; we have both Vectren and DP&L conservation group on board with us. We also are looking for better partnerships with other associations; this goal will help the visibility of ACCA Dayton. I already have our utility partners and associate member firms working on new members. ACCA Dayton Chapter will grow in 2010. I will personally make this happen. My last goal is to follow through with the revisions to Ohio HB.434 to require all residential HVAC contractors be licensed in Ohio. I will be writing on this one again. Should any member wish to meet their Ohio State Representative or Ohio Senator please let me know, I will be glad to introduce you. I would be more than eager to have you join me with other ACCA members on ACCA Ohio legislative day May 18 in Columbus.

In closing it's been a long cold winter, furnaces had to work hard. (I hate that, don't you?) Can't wait for spring and a long, hot summer. (I'd probably hate that too!)

Best to all, heat 'em up & cool 'em down.

Tom Tanner

## 2010 PRESIDENT'S PARTY

The President's Party was held on January 23 at the Presidential Banquet Center. Seventy-five people attended, representing 18 companies. We even had a couple of retired past presidents (Bob Wolfe and Bob Tanner) attend who everyone enjoyed seeing.

Greg McAfee was honored for his service as president of the Dayton Chapter from the summer of 2007 through 2009. Tom Tanner, President for 2010, presented Greg a shadow boxed United States flag that was flown over the capitol in Washington, D.C. Greg was also awarded the Member of the Year Award for 2009.

Tom Tanner then presented Ellen Dyson as our guest speaker. Ellen captivated the audience with both her motivational insight and humor.

The silent auction raised over \$1,700 which was donated to ACCA Ohio Memorial Scholarship Fund through the Ed Broerman Scholarship Fund.

A big thanks goes out to all our sponsors and auction donors. Without you, the event would never be the success that it was.



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## Bits and Pieces —

At our General Membership Meeting on February 18, 2010, the Conservation Energy Programs were presented by Jay Boser of Vectren and Russ Rhodus of CSG on behalf of Dayton Power & Light. Jay and Russ are both available for any further conversation or presentation of their respective programs. You can contact them at the following numbers:

Jay Boser  
Vectren Energy Delivery of Ohio  
(937) 312-2554

Russ Rhodus  
Conservation Services Group  
(937) 859-3640

**Support ACCA!** Golf shirts (high quality-white shirt-blue ACCA logo) are available to order.

S-XL \$31    2XL-3XL \$40  
2XL Tall \$40

Place order by e-mail to:  
[anndetmer@gmail.com](mailto:anndetmer@gmail.com)  
Order should be delivered by golf outing.

Please note that **HEAT THE TOWN** has been changed to:  
**FRIDAY, SEPTEMBER 17,**  
from 8 a.m. to 12 noon.



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## ACCA MISSION STATEMENT

To assist and enable ACCA members to acquire, serve, and satisfy their customers by:

Benefitting from the positive relationships and services from a strong federated chapter network;

Providing the highest quality technical and management information and services;

Promoting good business ethics and sound business practices;

Being the standard of excellence by which others are measured;

Influencing public policy to improve the business climate;

Enhancing the image of contractor professionalism to government, industry and the public; and

Maintaining and expanding ACCA's membership base and sphere of influence.

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### 2010 GOLF OUTING

Mark the date on your calendar—THURSDAY, MAY 13, 2010 is the date for the 2010 ACCA Golf Outing to be held at Sugar Valley Country Club. Invitations and registration have been sent.

Lunch will be served prior to the outing. We have ordered great weather for the day. After golf, dinner and awards will follow.

Hurry and register now!



**VECTREN**  
*Live Smart*

## **Benefits of ACCA Membership—**



**Specialty Contractors  
2010 Legislation Day  
May 18th**

### **For ACCA members ONLY...**

At Legislative Day 2010, join many of your colleagues from across the state and PHCC Ohio to bring the important issues of our industry to the forefront of state lawmakers that make decisions affecting your business. Before heading to the Statehouse, we will hold a gathering to prepare you for those meetings -- provide the legislative bills that are on the radar, and talking points for you to use and position statements to leave behind.

Together, with strength in numbers, let's take our leadership in HVACR as well as our pro-business message to the Statehouse. We can't let uncertain economic conditions drag us down and keep us up at night. Instead, be strong enough to stand up for our industry.

### **SCHEDULE**

- 1:00 p.m.** The Athletic Club of Columbus  
136 E. Broad Street, Columbus, Ohio 43215  
Issues and Positions / Guest Speakers  
What to do when meeting with Legislators
- 3:00 p.m.** To the Ohio Statehouse for appointments with your Senator and/or  
Representative (or their staff)  
Appointments will be made for you if you prefer
- 3:30 p.m.** Appointments (you will be provided with contact & location)
- 5:00 p.m.** Reception for you and your legislator(s) and/or their staff representative
- 7:00 p.m.** Adjourn

**2010 CALENDAR (Revised 2/18/10)**

January	Thursday, Jan 7 Saturday, Jan 23	Board Meeting President's Party*
February	Thursday, Feb 4 Thursday, Feb 18	Board Meeting General Membership Meeting*
March	Thursday, Mar 4	Board Meeting
April	<b>Thursday, Apr 15</b> Thursday, Apr 15	<b>Board Meeting</b> General Membership Meeting*
May	Thursday, May 6 Thursday, May 13	Board Meeting Golf Outing
June	No meetings scheduled	
July	No meetings scheduled	
August	Thursday, Aug 5 Thursday, Aug 12	Board Meeting Dragons Game
September	Thursday, Sep 2 <b>Friday, Sep 17</b>	Board Meeting <b>Heat the Town</b>
October	Thursday, Oct 7 Thursday, Oct 21	Board Meeting General Membership Meeting* <b>Annual Mtg/Election of Officers</b>
November	Thursday, Nov 4	Board Meeting
December	No meetings scheduled	

(\*Denotes CEU opportunity)



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## ACCA OHIO MEMORIAL SCHOLARSHIP FUND

## APPLICANTS NEEDED

Fellow ACCA member,

As we are all aware, one of our industries greatest struggles is to find, and retain, quality individuals who want a career in the HVAC trade. Not only do we have to battle the other trades for people, we have to deal with the stereotype that ours is a low paying, thankless job. When, in fact, our employees need to be sheet metal workers, plumbers and electricians all rolled into one. Training, and continuing education, can be a costly venture. That is where ACCA – Ohio can help. Several years ago, the ACCA – Ohio Memorial Scholarship Fund was established by our board of directors. The intent of this fund is to honor the memory of those who devoted their lives to our industry, by providing monetary assistance to qualified candidates who want to pursue a career in the HVAC field. Our goal is to award a minimum of two \$500.00 scholarships every year. This is where we need your help to spread the word that this program is available, and help us identify worthy recipients for these scholarships. All applicants must reside in Ohio and be sponsored by an ACCA – Ohio member. Please, visit the ACCA – Ohio website at [www.accohio.org](http://www.accohio.org) to download a copy of the application form. The deadline to submit applications for the 2010-11 school year is June 15, 2010. After that date, our committee of HVAC professionals from around Ohio will meet to review the applicant's information, and award the scholarships to those individuals we feel are the most deserving. Thank you for your continued support of ACCA – Ohio and the HVAC industry.

George Brockman – Committee chairman  
ACCA – Ohio Memorial Scholarship Fund

## Habegger Corp -- Carrier



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Mike Dorsten  
Territory Manager-Dayton  
Telephone: 937-228-7474  
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## ***Upcoming Events-***

**April General Membership Meeting on April 15 at 5:30 p.m. will cover Evergreen Motor Demonstration and will be presented by Chris Eby of The Eby Company. Register your technicians today!**

**ACCA 2010 GOLF OUTING is scheduled for Thursday, May 13, at Sugar Valley Country Club. Invitations and registration have been sent.**

**Dragons Night Out is set for Thursday, August 12. Information to be mailed in the near future.**

**The REVISED 2010 calendar has been posted on page 6 of this newsletter. Please note the changes in bold.**

**Any questions about any ACCA events or if you have news for us, please contact Ann Detmer at (937) 237-9074 or [anndetmer@gmail.com](mailto:anndetmer@gmail.com).**



**Greater Dayton Chapter  
P.O. Box 49646  
Dayton, OH 45449**